

# What our clients are saying.



CLEAR SKY  
SOFTWARE

Over these many years you all have been consistently AMAZING! My friends from Clear Sky are beacons in a storm!  
[Tom H., Market IT Manager, Marriott International, Bethesda, MD](#)

Clear Sky Software is a no-brainer. We cut our food costs 5% and paid for the system in 6 months. Although the software requires a labor commitment to run, we now have a much better tracking system of where our food goes and a much better handle on inventory. We are able to narrow food and beverage costs down to the specific event or outlet location. We weren't doing anything wrong, we just have a much better and more efficient dashboard.

[Todd C., CCM, CCE, COO/General Manager, Biltmore Forest Country Club, Asheville, NC](#)

Again I can't say enough about what a huge help Susan Jones was!! She was extremely patient with us as we were beyond lost!! We deal with a lot of outside vendors and it is refreshing to be able to call and get the support we received from Susan. Thanks Again.

[Jill M., Restaurant Manager, San Francisco Marriott Marquis, San Francisco, CA](#)

The Clear Sky food inventory system was implemented 6 years ago and really changed our working routine. The system is efficient and allows us to complete our inventory quickly. What used to take 2 people 8 to 10 hours is now completed by one person in 4 hours. The link to major food distributors is fantastic and allows us to have price accuracy which is great for inventory and food cost calculation. We also use the program to control other department requisitions which allows me to manage food movements in my kitchen and report all accurate spending. The program has a nice organization feature allowing you to set it the way your storeroom is organized by sector or cooler, freezer, etc. This feature also helps reduce time and stress. Clear Sky Software offers a variety of reports, name it you got it. Last and most important is the technical support!! The team is extremely effective and can immediately answer any questions and solve any problem you may have.

[Jean-Pierre M., CEC, Executive Chef, Charlotte Marriott City Center, Charlotte, NC](#)

I have been working with Clear Sky Software for 5 years. The products are fantastic – easy for the end user to learn and easy to manage. Clear Sky Software has the best customer service. They are always available and a pleasure to talk to.

[Don S., Area Systems Manager, Marriott International, Bethesda, MD](#)

As far as the company Clear Sky is concerned, everyone was extremely friendly, patient and helpful whenever we called. There wasn't anyone who wasn't willing to go above and beyond to help us through our installation and near seamless transition. Lynda and Susan are both superstars! The system is very precise, accurate and saves so much time for everyone. Accounting now is depending on our numbers for consistency. It has helped us to problem solve more exact areas of possible higher costs in various departments versus having one generic division cost, holding the individual leaders in their own departments more aware and accountable for their beverage operations. Clear Sky also offers any report that you may ever need to track any product, department, category, price, etc which is a tremendous tool as well. We managed to get our beverage cost down from upper twenties down into under 20% (one month at 19.9%!!!) but consistently, I'd say has reduced our costs 3%-5%.

[Christine M., Food & Beverage Manager, Silverado Resort and Spa, Napa, CA](#)

I cannot say enough good things about the Clear Sky support team. The majority of my team is currently furloughed and I was at a bit of a learning curve in the system. My access and everything needed to be changed so I could get into four departments versus the one I'm normally in. I then accidentally did a full inventory again when I needed to update and lost my full inventory I had just completed. They were extremely patient with me and got everything back to where it needed to be. They even corrected the couple of changes I had made. It was amazing support and I couldn't have done it without them.

[Heather S., Director of Event Planning and Operations, Minneapolis Marriott City Center, Minneapolis, MN](#)

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I have really enjoyed how fast and efficient our processes have become. Certain things we would do with our old system would take us hours and now with Clear Sky, it takes less than one hour. Our month end closing procedures are also much easier. We are impressed with the improved accuracy of our numbers because of Clear Sky Software.

[Kelsey M., Assistant F&B Operations Manager, Washington Marriott at Metro Center, Washington, DC](#)

Lynda has been a terrific support resource for me and I have been very pleased with how the Clear Sky Software Beverage System has simplified the beverage inventory process. It was money well spent! Please use me as a reference as I would be happy to talk about how your software has worked for us with your prospective customers. Thanks for making my life easier!

[Michael V., Purchasing Agent, San Diego Marriott La Jolla, San Diego, CA](#)

We are making fantastic progress here with the system. All the Chefs are using the system to make requisitions. Additionally, this year we are going to start using the events Tools in the Food module to track food costs by banquet event. We are all excited about the possibilities in the new level of data that we can use to manage the club.

[Julie B., CPA, Chief Financial Officer, Farmington Country Club, Charlottesville, VA](#)

I just wanted to drop you a quick note to thank you and your staff for introducing our hotel to the Clear Sky Software system. We have had the system for almost a year and couldn't be happier with the results. The system has not only helped us bring our liquor cost in line (which by the way is down almost 3% to last year), but more importantly it has provided a system that is easy to use, monitor and maintain. I must also say that you and your staff have been super! Your follow up calls to ensure that everything is satisfactory has definitely made us feel valued as a customer. Thank you again!

[Jeff H., Director of Operations, Marina Beach Marriott, Marina del Rey, CA](#)

In my 12 years in the restaurant business, Clear Sky's beverage software is by far the most efficient and user-friendly inventory system that I have ever worked with. I use the program almost every single day and I can't even estimate how much time it has actually saved me in calculating cost percentages, usage and maintaining a perpetual inventory.

[Kevin D., Restaurant Supervisor, Hanover Marriott, Whippany, NJ](#)

One of the biggest changes we've recently made was moving to a digital inventory and purchasing system. A system called Clear Sky tracks our inventory as it moves throughout our kitchens and dining outlets, keeping a perpetual inventory and alerting us of pricing fluctuations. Pre-set par levels generate suggested nightly orders and soon we will have real-time food costs for all outlets. We've seen positive changes in both our labor and food costs as a result of making the transition. We have also gone digital with our monthly physical inventory, replacing pencils and paper with hand-held scanners. The same inventory that previously took a full day now takes about two hours.

[Scott C., CEC, Executive Chef, Myers Park Country Club, Charlotte, NC](#)

Jay, thank you so much for following up. The customer service I receive from you and your team is near the top of everyone I deal with, and I deal with hundreds of vendors. Thank you so very much, keep up the great work, please pass my thanks along to your team.

[Craig C., F&B Purchaser, Edmonton Marriott at River Cree, Edmonton, AB](#)

Jay, your patience, service and understanding is the reasoning behind our confidence in the Clear Sky product. Looking forward to another year with you and Clear Sky.

[Kieran D., Director of Finance, Seaview Hotel & Golf Club, Galloway, NJ](#)

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The installation of Clear Sky Software beverage control system has had a very beneficial effect on our control system. A few highlights of this:

- Beverage Cost is 3.1% below last year at the same time.
- We were able to reduce 1 FTE in the purchasing area for a saving of \$30,000 annually.
- The system allows for a much lower inventory due to a much easier ordering process.
- Our perpetual inventory is always accurate and up to date.
- The system creates an awareness of “control” for our associates.
- Items out of stock has reduced significantly.
- Period end inventory takes 3 Hours vs. a full 8-10 hours before the system.
- The system is very easy to operate and training takes very little time.
- Banquet consumption reports are all done by the system creating accuracy.

[Todd M., Director of Operations, Renaissance Houston Hotel, Houston, TX](#)

We use the Clear Sky Software inventory system to track and control our food and beverage products. Our monthly physical inventory is fast and accurate and we can assemble required reports for management very quickly. The system also makes it easy to spot mistakes and enter the appropriate changes; something we wouldn't have attempted with our old system. The Clear Sky system has the capability of importing shipped order files from one of our major distributors resulting in automatic updates of costs and product substitutions. This is a tremendous time-saver! Finally, Clear Sky Software has been very receptive to our enhancement requests and has worked hard to provide features that solve real business needs.

[Chris O., Food & Beverage Controller, Tampa Marriott Waterside, Tampa, FL](#)

The reports Clear Sky Software provides and the tracking capabilities help find many beverage cost issues you might have. Also, if you are using a manual system, Clear Sky Software will return your investment in labor savings alone in one year.

[Gary O., Assistant General Manager, Charlotte Marriott City Center, Charlotte, NC](#)

I have had consistent success with Clear Sky! Being in the hospitality industry, I appreciate responsive and timely assistance when requested. The many times I have reached out to Clear Sky I have spoken primarily with Lynda, and she is marvelous. I cannot say enough on how patient, responsive and respectful Lynda is. She never hesitates to log in and walk me through various steps and ensure that I understand what I am entering before getting off the phone. Because of Lynda and how simple Clear Sky is to maneuver, we wouldn't look anywhere else for an inventory system.

[Amy P., Assistant General Manager, Aloft Charlotte Ballantyne, Charlotte, NC](#)

We implemented Clear Sky in 2016 and went from a paper and spreadsheet system to bar code scanning and a Clear Sky Software database. Of course, we knew it would be better and it is BUT what I really appreciate about Clear Sky is their service and support team! The inventory system itself is excellent--user-friendly and provides all the information you need. Jay worked patiently with us as we tried to find a financially viable way to implement Clear Sky. Susan has been our main ongoing support person and she is FANTASTIC! Susan and the Clear Sky team always find an effective way to answer my questions and resolve issues. There are a lot of inventory systems out there but what I think sets Clear Sky apart is their team's deep knowledge of the system and incredible service and support! I have never regretted our decision to implement Clear Sky!

[Denys K., Controller, The Pacific Club, Honolulu, HI](#)

The support team is second-to-none!!!!!!

[Dennis R., Westin Hilton Head Island Resort & Spa, Hilton Head Island, SC](#)

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The Clear Sky Software has been an instrumental part of our success in our lounge. We have been able to easily maintain and update our information to ensure we are in line to attain our financial goals. The service that the Clear Sky team has provided throughout this project has greatly exceeded our expectations.

[Chelsea L., Food & Beverage Manager, Scottsdale Marriott Suites Old Town, Scottsdale, AZ](#)

With the use of Clear Sky Software we are better able to keep track of inventory. We can see at a glance what we have and what we need. It has also helped our outlets keep a tighter reign on beverage controls. It has made the inventory and control process simple and very effective in maintaining inventory integrity and overall costs.

[John E., Director of Restaurants, Renaissance Washington Hotel, Washington, DC](#)

I wanted to let you know that everyone at the Dallas Marriott Solana has been raving about the Clear Sky Software system, as well as, the training they received. Thank you again for bring your great product to one of my hotels.

[Ladd M., Assistant General Manager, Dallas Marriott Solana Hotel, Dallas, TX](#)

Before I joined the F&B Team at Bel-Air Country Club, I had never used Clear Sky software before. I had a lot to learn quickly to continue the success we were having. Susan and Lynda, from the Support Team, were instrumental in getting me up to speed. They could not have more helpful or friendly! The data that this system provides gives us the ability to track all of our beverage products, from banquets to a la carte, down to the last drink. Whenever we hit any type of road block, it is comforting to know that the Clear Sky Support Team is there to help. We are so happy with the results, we are now planning to incorporate the food module too!

[John M., Food & Beverage Director, Bel-Air Country Club, Los Angeles, CA](#)

We have been using the Clear Sky program for a little more than a month with great results so far. There is absolutely no way the results would be near as great without the help of Lynda and Susan. Yesterday Lynda worked with me after hours to help close the period and correct the issues we were having. I haven't come across more patient, friendly, and helpful support team as those two. Glad to have them on our side!

[John A., Purchasing Manager, Prestonwood Country Club, Cary, NC](#)

We made the decision to go with Clear Sky Software because they frankly had the best product from a technology view, and also provided great customer service. We knew that it would be a steep learning curve for us, but Clear Sky not only provided outstanding training before the installation, but has been there for us throughout the implementation. They are a customer service oriented company and will do what is in the best interests of the customer. Their system works extremely well and they respond to our inquiries immediately. We would recommend Clear Sky to anyone who is serious about food and beverage inventory cost controls.

[Steven A., CHAE, CHTP, Chief Financial Officer/IT Manager, Charlotte Country Club, Charlotte, NC](#)

Ever since I moved to the Renaissance Atlanta Airport Gateway hotel, I have been asking for the Clear Sky System. I have used Clear Sky at another property so when my new hotel selected Clear Sky it was like a dream come true! Clear Sky Software, the company, is surrounded by a great knowledgeable team who are always there to assist in any way. I'm very happy my property chose Clear Sky Software!

[Labinot D., Food & Beverage Manager, Renaissance Atlanta Airport Gateway, Atlanta, GA](#)

I tell you, as a person in operations needing help, working with Clear Sky Software is a breath of fresh air. You ladies are so nice and approachable.

[Liz P., Director of Restaurants, Boston Marriott Copley Place](#)

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The Clear Sky Inventory System is great at helping us keep up with our beverage costs. The software is very user-friendly, very accurate, and allows us to update our costs easily. The barcode scanner is also a great addition and helps us complete inventory counting in record time. I am very pleased with the product and the company and would recommend it to anyone that wants to gain better control over their inventory.

Vince Y., Purchasing Manager, Anaheim Marriott